

 \mathbf{S}

18005334



OMB APPROVAL

OMB Number: 3235-0123 Expires: August 31, 2020

Estimated average burden hoursper response...... 12.00

Mail Processing
Section SEC F

9,048238

AR U 1 ZUI89

1-48238

FACING PAGE
Information Required of Brokers and Dealers Pursuant to Section 17/06 the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 0	1/01/17 _A	AND ENDING 12/31/17		
<u> </u>	MM/DD/YY		MM/DD/YY	
A. REG	ISTRANT IDENTIFICAT	ION		
NAME OF BROKER-DEALER: Ariel Distributors, LLC			OFFICIAL USE ONLY	
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)		o.)	FIRM I.D. NO.	
200 East Randolph Street, Suite	2900			
	(No. and Street)			
Chicago	IL	60	0601	
(City)	(State)	(Zi _I	Code)	
NAME AND TELEPHONE NUMBER OF PE	RSON TO CONTACT IN REGA	31	ORT 2-612-2664 Area Code – Telephone Number)	
B ACC	OUNTANT IDENTIFICAT		nou couc respirate rustices,	
B. ACC	OUNTAINT IDENTIFICAT	1011		
INDEPENDENT PUBLIC ACCOUNTANT W	hose opinion is contained in this	Report*		
Deloitte & Touche LLP				
	(Name – if individual, state last, first, m	iddle name)		
111 South Wacker Drive	Chicago	IL	60606	
(Address)	(City)	(State)	(Zip Code)	
CHECK ONE:			1	
Certified Public Accountant				
Public Accountant				
Accountant not resident in Unit	ed States or any of its possession	ıs.		
	FOR OFFICIAL USE ONLY	1		
	·			

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

Ew

SEC 1410 (06-02)

ઝુખ

^{*}Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

OATH OR AFFIRMATION

I, Maureen Longoria	, swear (or affirm) that, to the best of
	nancial statement and supporting schedules pertaining to the firm of
Ariel Distributors, LLC	
of December 31	, 20 17, are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprieto	or, principal officer or director has any proprietary interest in any account
classified solely as that of a customer, except a	s follows:
SUSAN L SCHOENBER	GER Maurell Cango Ja
Official Seal	Signature
Notary Public - State of My Commission Expires Dec	
My Commission Expires Dec	
	Title
Notary Public	
This report ** contains (check all applicable b	oxes):
✓ (a) Facing Page.✓ (b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Co	ndition.
(e) Statement of Changes in Stockholders	' Equity or Partners' or Sole Proprietors' Capital.
(f) Statement of Changes in Liabilities Su	abordinated to Claims of Creditors.
(g) Computation of Net Capital.	D 1 D 1 D 15-2 2
	serve Requirements Pursuant to Rule 15c3-3.
(i) Information Relating to the Possession	n or Control Requirements Under Rule 15c3-3. te explanation of the Computation of Net Capital Under Rule 15c3-1 and the
(j) A Reconciliation, including appropriate	Reserve Requirements Under Exhibit A of Rule 15c3-3.
Computation for Determination of the	and unaudited Statements of Financial Condition with respect to methods of
consolidation.	and unaddited Statements of I maneral constitution and top-
(I) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental Rep	port. quacies found to exist or found to have existed since the date of the previous audit.

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Ariel Distributors, LLC (SEC I.D. No. 8-048238)

Statement of Financial Condition as of December 31, 2017 and Report of Independent Registered Public Accounting Firm

Filed Pursuant to Rule 17a-5(e)(3) under the Securities Exchange Act as a **Public Document**

SEC Mail Processing Section

MAR 0 1 2018

Washington DC 408

Deloitte.

Deloitte & Touche LLP 111 S. Wacker Drive

Chicago, IL 60606 USA

Tel: +1 312 486 1000 Fax: +1 312 486 1486 www.deloitte.com

SEC

Mail Processing

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM ection

MAR 0 1 2018

To the Board of Directors and Member of Ariel Distributors, LLC Chicago, Illinois

Washington DC 408

Opinion on the Financial Statement

We have audited the accompanying statement of financial condition of Ariel Distributors, LLC (the "Company") as of December 31, 2017, and the related notes (collectively referred to as the "financial statement"). In our opinion, the financial statement presents fairly, in all material respects, the financial position of the Company as of December 31, 2017, in conformity with accounting principles generally accepted in the United States of America.

Basis for Opinion

The financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement, whether due to error or fraud.

Our audit included performing procedures to assess the risks of material misstatement of the financial statement, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statement. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statement. We believe that our audit of the financial statement provides a reasonable basis for our opinion.

February 27, 2018

Dobritle d'Sonde up

We have served as the Company's auditor since 2005.

Assets

Cash Accounts Receivable Prepaid Expenses Mutual Funds	\$	1,446,566 115,462 71,211 14,014,837		
Total Assets	\$	15,648,076		
Liabilities and Member's Equity				
Payable to Broker-Dealers Accrued Liabilities Due to Affiliated Company	\$	1,066,850 12,769 349,725		
Total Liabilities		1,429,344		
Total Member's Equity		14,218,732		
Total Liabilities and Member's Equity		15,648,076		

(1) Organization

Ariel Distributors, LLC (the "Company") was incorporated in Illinois in 1995, for the purpose of acting as the distributor and principal underwriter of the diversified portfolios (the "Funds") of the Ariel Investment Trust (the "Trust"). The Trust has adopted a plan of distribution under Rule 12b-1 of the Investment Company Act of 1940 applicable to certain of the Funds. Under the plan, 12b-1 distribution fees are paid to the Company for its services. The Company in turn pays a significant portion of the distribution fees to other broker-dealers who distribute the Funds' shares. The remaining amount is retained by the Company for its services, advertising and other distribution expenses.

In 2017, Financial Industry Regulatory Authority (FINRA) approved the Company to engage in the private placement of securities. The Company entered into a placement agent agreement with Ariel International DM/EM LLC (the "Private Fund") and Ariel Investments, LLC (the "LLC"). Under the placement agent agreement, the Company will solicit prospective investors for the Private Fund. The Company will not receive any revenues from this activity.

(2) Summary of Significant Accounting Policies

Basis of Presentation – The Company follows accounting standards established by the Financial Accounting Standards Board (the FASB) to ensure consistent reporting of financial condition, results of operations, and cash flows. References to accounting principles generally accepted in the United States (GAAP) in these footnotes are to the *FASB Accounting Standards Codification* TM , sometimes referred to as the codification or ASC.

Mutual Funds – Mutual fund transactions are recorded on a trade-date basis. Mutual funds are reported at fair value using their respective net asset value per share.

(3) Fair Value Measurements and Disclosures

FASB ASC Topic 820, Fair Value Measurements and Disclosures, ("Topic 820") defines fair value as the amount to be received to sell an asset in an orderly transaction with market participants at the reporting date.

In accordance with Topic 820 the Company classifies its investments within the three levels of the fair value hierarchy under Topic 820 as described below:

Level 1 – Quoted prices in active markets for identical securities.

Level 2 – Observable inputs other than quoted prices included in Level 1, such as quoted prices for similar securities in active markets; quoted prices for identical or similar securities in markets that are not active; or other inputs that are observable or can be corroborated by observable market data (Including quoted prices for similar securities, interest rates, prepayment speeds, credit risk, etc.)

Level 3 – Pricing inputs are unobservable that are significant to the fair value measurement and include situations where there is little, if any, market activity for the investment. This includes certain pricing models, discounted cash flow methodologies and similar techniques that use significant unobservable inputs (including the Company's own assumptions in determining the fair value of investments).

A description of the valuation techniques applied to the Company's major categories of assets and liabilities measured at fair value on a recurring basis follows.

Securities are generally valued based on quoted prices or quoted net asset values from the applicable exchange. To the extent these securities are actively traded, valuation adjustments are not applied and they are categorized in Level 1 of the fair value hierarchy. Restricted securities issued by publicly held companies are valued at a discount to similar, publicly traded securities and may be categorized as Level 2 of the fair value hierarchy to the extent that the discount is considered to be insignificant to the fair value measurement in its entirety; otherwise they may be categorized as Level 3. Restricted securities held in non-public entities are included in Level 3 of the fair value hierarchy, because they trade infrequently, and therefore, the inputs are unobservable.

(3) Fair Value Measurements and Disclosures (Continued)

A summary of the inputs used to value the Company's investments as of December 31, 2017 is as follows:

Valuation Inputs		Mutual Funds
Level 1	\$	14,014,837
Level 2		-
Level 3	-	
	\$	14,014,837

(4) Related Party Transactions

The Company is a wholly owned subsidiary of the LLC. The LLC provides investment advisory and administrative services to each Fund under the Trust under various agreements for which it receives payments from the Trust.

Under an Expense Sharing agreement between the Company and the LLC, the LLC furnishes all personnel, space, equipment, telephones and all other goods and services needed by the Company to operate as the distributor and principal underwriter to the Trust. The Company is liable to the LLC for any expense, direct or indirect, incurred by LLC for or on behalf of the Company. The Company owed \$349,725 to the LLC as of December 31, 2017 under this arrangement.

The Company's investments in various mutual funds are sponsored by the LLC and have a fair value of \$14,014,837 as of December 31, 2017.

(5) Net Capital Requirements

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c-3-1) and is required to maintain minimum capital, as defined under the rule. Under this rule, the Company is required to maintain "net capital" equivalent to \$25,000 or 6-2/3% of "aggregate indebtedness," whichever is greater, as these terms are defined.

Net capital and aggregate indebtedness change from day to day, but as of December 31, 2017, the Company had net capital of \$11,929,833. The Company's net capital requirement was \$95,290 on that date. The net capital rules may restrict the payment of cash dividends.

(6) Use of Estimates

The preparation of the statement of financial condition in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Actual results could differ from those estimates.

(7) <u>Income Taxes</u>

FASB ASC Topic 740, *Income Taxes*, prescribes the minimum recognition threshold a tax position must meet in connection with accounting for uncertainties in income tax positions taken or expected to be taken by an entity before being measured and recognized in the financial statements. Topic 740 requires the evaluation of tax positions taken in the course of preparing the tax returns to determine whether the tax positions are "more-likely-than-not" of being sustained by the applicable tax authority. Tax benefits of positions not deemed to meet the more-than-likely-than-not threshold would be recorded as a tax expense in the current year. As the Company is a wholly-owned subsidiary of Ariel Investments, LLC all income or loss generated by the Company is included in the federal income tax return of Ariel Investments, LLC's members. Therefore, no liability for income taxes has been included in the statement of financial condition.

ARIEL DISTRIBUTORS, LLC

(8) Subsequent Events

The Company has evaluated events subsequent to December 31, 2017 to assess the need for potential recognition or disclosure in this report. Such events were evaluated through the date this statement of financial condition was issued. Based upon this evaluation, it was determined that no subsequent events occurred that require recognition or disclosure in the statement of financial condition.